



Public Cloud with embedded security of devices in IoT for AI - the Future of Business

# 5 PILLARS for successful digital transformation





- » It comes from having issues, or better still a wish to improve, ideally with a lean business model
- » It needs to happen with change, but nothing scalable happens without prudent investment and a clear view of future value around the level of investment.
  - you need or want increased revenue or the potential for new, simpler and growing client projects working at scale that means increasing your autonomous operations
  - or the flip side is you are in a predicament that may typically be a roadblock with many factors that hold you back!
- » You foresee new opportunities with improved or even essential strategies for progressive business models or keeping pace with a paradigm occurring around your business



# **Needs**

Lift your business to be more competitive (solve pain points) or setup for a sustainable future where you know your needs but are not sure about the right tools for it to be achieved. You might also want to expand this understanding to include wants for the business (this is the creative and strategic thinking for your data solutions)



# **Transformation**

recognise the value of data driven solutions that operate in the Cloud for agility and sustainability for your business future.

Change the mindset as a driver to make the necessary change to open up more capabilities that deliver new opportunities

- » Define and prioritize business objectives such as customer experience, productivity, revenue growth, review skilled labour, transition to lean operations and other key goals.
- » Determine how you will measure the value of those objectives.
- Identify and prioritize use cases that support your goals that will be driven by new technologies like agentic AI.
- » Create a flow path with time schedules to help guide your investment in business development.
- » Transformation needs to be holistic device driven data solutions that addresses automation, scale and Cyber risk avoidance in a value solution that sets the business up for the future.
- » Assess whether you have the infrastructure for AI applications to access data securely, quickly, and at scale.



# Execution

### **STAGE 1**

Research the processes and solutions that are available, whether that requires adaptations or structural change for a new era in business

#### **STAGE 2**

Define the platform inclusions, use a public Cloud as an open secure and scalable technology that is then client driven.

#### STAGE 3

Analyse, be creative in the objectives and plan strategy across the business or parts of it as a stepping stone

Execute the plan with the right investment

#### STAGE 4

Simplify, automate and scale incrementally that aligns with new value for the business in operations including for automated client services

## STAGE 5

Drive improvements across the business with an open technology platform that configures end-to-end solutions based Cloud resource that delivers low cost with volume revenue from scale and and largely autonomous performance.



#### OneSense is unique for all these considerations

OneSense is a full ICT infrastructure at the enterprise level as a Platform as a Service (PaaS) hosted on Azure, with the all the capability of the big cloud providers like Microsoft, AWS, Google and others without having to fund the skilled labour needed for costly integration needs or consultant-led expensive solutions and delay to get operational with substantial non-productive financial resources. OneSense.io avoids these costs and life-long depend consultant interests.

OneSense unique capability and strength of device driven data solutions covering many verticals will support competitive business into the future, . . . particularly with uniquely identified devices (UID) for advanced security of devices in an asynchronous linked framework to protect from legacy IP cyber landscape vulnerabilities and risk; with simplified integrations, self-configurations for rules, alerts, asset tracking and data visualisations, then for applying trusted and owned data to a tenants Al capability.

The power and capability of a subscription for a private tenancy on the Cloud with embedded capability is the essential tool for new, lower cost business models and the aspirational benefits of servicing clients autonomously with agility and sustainability for the future. OneSense Cloud ubiquitous capability across all industries and applications that is unmatched in one holistic market driven platform like no other complete digital solution that you can have as your resource, available on-demand with a value driven subscription.

On-boarding the OneSense platform is simple and quick. Launch www.onesense.io in any browser and subscribe to a new tenancy with multiple scaled plans to choose from, where you only get billed for what you for what Edition you choose or what you use, however you can use the select trial free trial to gain the understanding you need for your business DX for the future. Once subscribed you build out your platform with the devices and equipment you want to control from the desktop or smart phone however your business needs.

The equipment to build-out in the secure framework needs purchase of connection hardware, communications options and an independent power source particularly for remote or mobile applications typical of infrastructure and environmental applications that are available and fully integratable on line or contracted OneSense.io services from our web store all in one place.

OneSense holistic platform as a service is a futuristic business innovation for DX, designed as a framework to strengthen all levels of security for operational technology (OT) within an autonomous, marginal cost network capability. This embedded platform capability and power can be applied to any size business or utility, can be applied to any size business or utility with fully automated back-end functions by Azure, . . that are applicable for special automated back-end business functions, special projects, client servicing, always-on process to critical infrastructure and more, particularly for the challenge of operations in the field as remote and mobile conditions, as real-time data sourcing to monitor and have virtual control of your essential applications. As your new Cloud based network evolves the original source data that is private to the tenancy owner, becomes the trusted source data for ML and Al applications that drives your improved, lean business leveraged from Al for growth and sustainability into the future.





# Start your DX

To assist any company to commence their DX (the status-quo is less viable for the future), with a one-time discounted trial option and an introductory equipment package offer, a new tenancy owner is ready to start along the essential IoT and DX journey. This consideration allows for self-paced understanding to experience the power and utility of your essential digital transformation to the Cloud to setup for the Future of your Business, no matter what size or complexity. On-line support and training events can also be accessed, where all billing and usage is always viewable on the Platform in real time to manage as a company needs. Transitioning to upgrade packages and transition with seamless Editions upgrades or downgrades for needed compute resources and online on-demand hardware resources that means you can scale and grow without interruption seamlessly. Licencing for White label domains for your DX is a unique business model option for larger distributors or sovereign businesses choosing private Cloud licences that is a means to fully leverage the OneSense.io technology stack, as a pathway to strengthening sovereignty needs at scale or as emerging hyperscale or allied industry (i.e. consultants, telcos, distributors or managed services etc.) providers in the Industry that adds value and greater opportunity partnering with OneSense.io in the market.



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